

Table 2.2. U.S. Manufacturers' Sales Branches and Offices¹ - Total and E-commerce Sales: 2005 and 2004

[Estimates are based on data from the 2005 Annual Wholesale Trade Survey. Sales estimates are shown in millions of dollars, consequently industry group estimates may not be additive.]

Estimated measures of sampling variability for these estimates are provided in Table 2.2A.]

NAICS Code	Description	Value of Sales				Y/Y Percent Change		E-commerce as Percent of Total Sales		Percent Distribution of E-commerce Sales
		2005		2004						
		Total	E-commerce	Total	Revised E-commerce	Total Sales	E-commerce Sales	2005	2004	2005
42	Total Manufacturers' Sales Branches and Offices	1,592,300	470,558	1,503,159	461,248	5.9	2.0	29.6	30.7	100.0
423	Durable goods	863,364	280,260	834,008	284,396	3.5	-1.5	32.5	34.1	59.6
4231	Motor vehicles and automotive equipment	361,122	211,047	369,196	221,378	-2.2	-4.7	58.4	60.0	44.9
4232	Furniture and home furnishings	18,736	4,675	17,992	4,562	4.1	2.5	25.0	25.4	1.0
4233	Lumber and other construction material	27,514	1,824	24,699	1,601	11.4	13.9	6.6	6.5	0.4
4234	Professional and commercial equipment and supplies	170,723	19,760	158,612	18,653	7.6	5.9	11.6	11.8	4.2
42343	Computer equipment and supplies	109,130	12,638	99,471	12,424	9.7	1.7	11.6	12.5	2.7
4235	Metals and minerals, excluding petroleum	51,657	3,686	46,216	2,987	11.8	23.4	7.1	6.5	0.8
4236	Electrical goods	109,140	12,037	104,215	11,782	4.7	2.2	11.0	11.3	2.6
4237	Hardware, plumbing and heating equipment	17,105	(S)	15,643	(S)	9.3	(S)	(S)	(S)	(S)
4238	Machinery, equipment and supplies	93,571	21,379	83,451	18,198	12.1	17.5	22.8	21.8	4.5
4239	Miscellaneous durable goods	13,796	2,015	13,984	1,860	-1.3	8.3	14.6	13.3	0.4
424	Nondurable goods	728,936	190,298	669,151	176,852	8.9	7.6	26.1	26.4	40.4
4241	Paper and paper products	45,923	7,045	45,607	6,517	0.7	8.1	15.3	14.3	1.5
4242	Drugs, drug proprietaries and druggists' sundries	175,197	77,950	167,605	74,089	4.5	5.2	44.5	44.2	16.6
4243	Apparel, piece goods, and notions	12,910	1,170	12,299	1,311	5.0	-10.8	9.1	10.7	0.2
4244	Groceries and related products	151,191	42,208	142,403	36,250	6.2	16.4	27.9	25.5	9.0
4246	Chemicals and allied products	61,772	11,586	56,553	10,052	9.2	15.3	18.8	17.8	2.5
4247	Petroleum and petroleum products	209,325	(D)	174,888	(D)	19.7	(D)	(D)	(D)	(D)
4248	Beer, wine, and distilled beverages	10,731	(D)	9,606	(D)	11.7	(D)	(D)	(D)	(D)
4249	Miscellaneous nondurable goods	61,887	25,572	60,190	24,291	2.8	5.3	41.3	40.4	5.4

(S) Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau.

(D) Estimate is withheld to avoid disclosing data of individual companies; these data are included in broader industry totals.

Note: Estimates are not adjusted for price changes. For information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions, visit www.census.gov/svsd/www/atsreliability.html.

¹ Estimates include data only for businesses with paid employees and are subject to revision.

Source: U.S. Census Bureau, 2005 Annual Wholesale Trade Survey